

PARTNERING: GEOTHERMAL PROFESSIONALS AND UTILITIES BENEFICIAL ELECTRIFICATION & RENEWABLE ENERGY OBJECTIVES

Presented By

Wednesday, March 20, 2024

7:30 a.m. – 5:00 p.m.

Connexus Energy

14601 Ramsey Blvd NW, Ramsey, MN 55303



Agenda

7:30 a.m. – 8:30 a.m.	Exhibitor Set-Up
8:00 a.m. – 8:30 a.m.	Attendee Registration
8:30 a.m. – 8:45 a.m.	<i>Welcome & MNGHPA Highlights</i> Scott Niesen, WaterFurnace & MNGHPA President
8:45 a.m. – 9:15 a.m.	Vendor Showcase
9:15 a.m. – 9:45 a.m.	Tour of Connexus Geothermal System
9:45 a.m. – 10:45 a.m.	<i>Energy Dynamics of Large-Scale Geothermal > By the Numbers</i> Will Lange, WaterFurnace
10:45 a.m. – 11:45 a.m.	<i>Large-Scale Geothermal Design and Installation Opportunities and Considerations</i> Brian Urlaub, Salas O'Brien
11:45 a.m. – 12:15 p.m.	<i>What Makes Us Unique – Minnesota's Approach to Renewable Energy</i> Paul Hanson, Connexus Energy
12:15 p.m. – 1:00 p.m.	Lunch
1:00 p.m. – 1:30 p.m.	<i>Finding Value Through Commissioning and Operational Control</i> Jay Hammond, WaterFurnace
1:30 p.m. – 2:15 p.m.	<i>A Utilities Role in Geothermal Success</i> Chris Waltz, Otter Tail Power
2:15 p.m. – 3:00 p.m.	<i>Darcy Systems – The Past, Present, and Future</i> Robert Ed, Darcy Systems
3:00 p.m. – 3:15 p.m.	Break
3:15 p.m. – 4:00 p.m.	<i>Incentives for Geothermal</i> Peter Lindstrom, CERTs Manager of Public Sector & Community Engagement UMN Extension RSDP
4:00 p.m. – 4:30 p.m.	<i>Panel Discussion – Your Geothermal Crystal Ball</i>
4:30 p.m. – 4:45 p.m.	Wrap-Up & Adjourn

Master Geothermal Installers that attend receive seven (7.0) hours of Continuing Education Credits.

Accommodations

Comfort Suites

6440 US 10 West
Ramsey, MN 55303
(763) 323-4800

[Website Link](#)

Hampton Inn & Suites Rogers

13550 Commerce Blvd
Rogers, MN 55374
(866) 918-2675

[Website Link](#)

Holiday Inn Express & Suites Rogers

20930 135th Avenue North
Rogers, MN 55374
(763) 428-3000

[Website Link](#)

About Our Speakers



Scott Niesen is a Senior Territory Manager for WaterFurnace, Inc. and is the current

President of the Minnesota Geothermal Heat Pump Association. Scott is also active with the Wisconsin Geothermal Association and is a liaison to many groups involved in the geothermal industry, including architects and engineers, installers, end users, associations, regulators, and legislators.



Will Lange is the Director, Utility Engagement at WaterFurnace International.



Brian Urlaub is the Director of Geothermal Operations for Salas O'Brien. Brian

started in the HVAC industry in 1993. His experience in the HVAC industry started in 1993 and was introduced to the geothermal heat pump industry while working for a heating and cooling contractor. He's been dedicated to the technology ever since, working for a leading geothermal heat pump design firm in North America, and MEP/Salas O'Brien since 2018, where he is involved with business development, project management, design, and procurement of commercial geothermal systems.



Paul Hanson an Energy Services Sales Representative with Connexus Energy who works with the

company's Sustainability Programs - Renewable Energy Credits (RECs). Paul is involved with the Geothermal Exchange Organization, MN Heating and Cooling Association, and MnSEIA. Connexus Energy is Minnesota's largest electric cooperative, providing electricity and related products to member residents and businesses, serving more than 141,000+ members in portions of Anoka, Chisago, Hennepin, Isanti, Ramsey, Sherburne, and Washington counties.



Jay Hammond is the Training Manager at WaterFurnace. He has been in the geothermal heating

and cooling industry for 25+ years, has held positions with major manufacturers with positions ranging from Technical Service Advisor to National Training Manager to National Accounts Manager.



Chris Waltz is the Manager of Sales and Economic Development at Otter Tail Power

Company.



Robert Ed has served as the Director of Marketing with Darcy Systems

since 2022. Robert is a strategy and marketing leader passionate about energy and new technologies. He specializes in organizational strategy, business planning, objective and KPI establishment and reporting, new product/service offering commercialization, and leading high performing teams.



Peter Lindstrom is the Manager of Public Sector & Community

Engagement with the Clean Energy Resource Teams (CERTs) at the University of Minnesota's Regional Sustainable Development Partnerships and Extension. In this role Peter spearheads outreach and education to local units of government about approaches for financing energy efficiency and renewable energy improvements.

Register Today

To register, use the form below or visit <http://www.mngHPA.org/>.

Conference: \$75.00 per person

Primary Contact _____

Company _____

Address _____

City/State/Zip _____

Phone _____

Email _____

ALA License # _____

Total Fee \$ _____

Check enclosed payable to MNGHPA

Charge my: Visa MasterCard AmEx Discover

Card Number _____

Exp. Date _____ CVC# _____

Cardholder's Name _____

AIA License # _____

Mail your registration form with payment to:

MNGHPA
5625 Xerxes Ave N, Suite C
Box # 167
Brooklyn Center, MN 55430

Fax your registration form with credit card information to:

(888) 287-4116

Email your registration form with credit card information to:

jane@assocmgmtservices.com

Questions? Call us at 888-782-6815